## BALANCE SHEET

As at Mar. 31st, 2010

| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | Note | Ending Balance | Beginning Balance |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 2.318.983.013.158 | 2.341.876.642.608 |
| I. Cash and cash equivalents | 110 |  | 30.508.671.215 | 23.194.072.723 |
| 1. Cash | 111 |  | 29.308.671.215 | 17.294.072.723 |
| 2. Cash equivalents | 112 |  | 1.200.000.000 | 5.900 .000 .000 |
| II. Short-term financial investments | 120 |  |  | - |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 692.113.857.854 | 686.924.197.102 |
| 1. Trade accounts receivables | 131 |  | 199.363.854.797 | 210.243.000.821 |
| 2. Advances to suppliers | 132 |  | 428.348.373.481 | 402.108.056.327 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 69.143.762.279 | 79.315.272.657 |
| 6. Provision for short-term bad receivables | 139 |  | (4.742.132.703) | (4.742.132.703) |
| IV. Inventories | 140 |  | 1.592.547.880.828 | 1.629.367.246.873 |
| 1. Inventories | 141 |  | 1.606.205.313.081 | 1.643.024.679.126 |
| 2. Provision for devaluation of inventories | 149 |  | (13.657.432.253) | (13.657.432.253) |
| V. Other short-term assets | 150 |  | 3.812.603.261 | 2.391.125.910 |
| 1. Short-erm prepaid expenses | 151 |  | 2.646.047.661 | 1.755.770.310 |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4. Other shor-term assets | 158 |  | 1.166.555.600 | 635.355.600 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 582.453.869.002 | 609.829.378.268 |
| I. Long-term receivables | 210 |  | 169.641.216.000 | 169.641.216.000 |
| 1. Long-term receivables from customers | 211 |  |  | - |
| 2. Capital receivable from subsidiaries | 212 |  |  | - |
| 3. Long-term inter-company receivables | 212 |  |  |  |
| 4. Other long-term receivables | 213 |  | 169.641.216.000 | 169.641.216.000 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 61.218.427.228 | 62.995.012.005 |
| 1. Tangible fixed assets | 221 |  | 54.804.413.017 | 56.569 .560 .922 |
| - Historical cost | 222 |  | 73.564.346.548 | 73.548.597.002 |
| - Accumulated depreciation | 223 |  | (18.759.933.531) | (16.979.036.080) |
| 2. Finance leases fixed assets | 224 |  |  |  |
| - Historical cost | 225 |  |  | - |
| - Accumulated depreciation | 226 |  |  | - |
| 3. Intangible fixed assets | 227 |  | 21.802.942 | 33.239.814 |
| - Historical cost | 228 |  | 37.700 .000 | 37.700.000 |
| - Accumulated depreciation | 229 |  | (15.897.058) | (4.460.186) |
| 4. Construction in progress expenses | 230 |  | 6.392.211.269 | 6.392.211.269 |
| III. Property investment | 240 |  | 17.823.266.889 | 17.283.927.082 |
| - Historical cost | 241 |  | 17.928.317.398 | 17.928.317.398 |
| - Accumulated depreciation (*) | 242 |  | (105.050.509) | (644.390.316 |
| IV. Long-term financial investments | 250 |  | 327.735.425.000 | 353.735.425.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 213.768.925.000 | 239.768.925.000 |
| 3. Other long-term investments | 258 |  | 159.391.500.000 | 159.391.500.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (45.425.000.000) | (45.425.000.000) |
| V. Other long-term assets | 260 |  | 6.035.533.885 | 6.173.798.181 |
| 1. Long-term prepaid expenses | 261 |  | 1.109.193.116 | 1.185.457.412 |
| 2. Deferred income tax assets | 262 |  | 4.926.340.769 | 4.926.340.769 |
| 3. Others | 268 |  |  | 62.000.000 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 2.901.436.882.160 | 2.951.706.020.876 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 1.546.011.963.799 | 1.629.756.829.857 |
| I. Short-term liabilities | 310 |  | 1.334.966.747.826 | 1.419.132.096.377 |
| 1. Short-term borrowing and debts | 311 |  | 453.222.335.938 | 455.775.889.807 |
| 2. Trade accounts payable | 312 |  | 104.362.441.534 | 108.333.839.509 |
| 3. Advances from customers | 313 |  | 475.569.760.873 | 477.948.796.199 |
| 4. Taxes and liabilities to State budget | 314 |  | 105.879.371.056 | 110.947.217.386 |
| 5. Payable to employees | 315 |  | 18.760.530.893 | 23.138.674.295 |
| 6. Payable expenses | 316 |  | 26.096.664.401 | 26.980.667.740 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  | 11.296.515.161 |
| 9. Other short-term payables | 319 |  | 142.082.271.175 | 195.371.021.763 |
| 10. Provision for short-term liabilities | 320 |  | 12.839.552.462 | 12.845.732.822 |
| 11. Bonus and welfare fund | 323 |  | (3.846.180.506) | (3.506.258.305) |
| II. Long-term liabilities | 330 |  | 211.045.215.973 | 210.624.733.480 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Afflilia | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  | 196.842.000.000 | 196.842.000.000 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 2.473.756.094 | 2.486.218.319 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unearned revenue | 338 |  | 11.729.459.879 | 11.296.515.161 |
| B. OWNER'S EQUTY (400=410+430) | 400 |  | 1.355.424.918.361 | 1.321.949.191.019 |
| I. Capital sources and funds | 410 |  | 1.355.424.918.361 | 1.321.949.191.019 |
| 1. Paid-in capital | 411 |  | 230.288.960.000 | 230.288.960.000 |
| 2. Capital surplus | 412 |  | 938.673.250.000 | 938.673.250.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 44.030 | - |
| 7. Investment and development fund | 417 |  | 30.640.486.547 | 30.640.486.547 |
| 8. Financial reserve fund | 418 |  | 10.942.573.773 | 10.942.573.772 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 144.879.604.011 | 111.403.920.700 |
| 11. Capital for construction work | 421 |  |  | - |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 |  |  | - |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 2.901.436.882.160 | 2.951.706.020.876 |

## INCOME STATEMENT

## Quarter 1/ 2010

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note | Quarter 1/2010 | Quarter 1/2009 |
| 1. Revenue of sales and services | 01 |  | 103.256.438.184 | 148.369.683.498 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services (10=01-02) | 10 |  | 103.256.438.184 | 148.369.683.498 |
| 4. Cost of goods sold | 11 |  | 95.865.214.256 | 25.639.560.050 |
| 5. Gross profit (20=10-11) | 20 |  | 7.391.223.928 | 122.730.123.448 |
| 6. Financial incomes | 21 |  | 65.060.252.033 | 2.151.034.139 |
| 7. Financial expenses | 22 |  | 17.098.327.838 | 35.013.952.321 |
| - Include: Interest expense | 23 |  | 17.098.025.558 | 5.013.800.001 |
| 8. Selling expenses | 24 |  | 1.179.644.980 | 3.480.928.852 |
| 9. General \& administrative expenses | 25 |  | 9.253.072.192 | 10.722.470.964 |
| 10. Net operating profit (30=20 + (21-22) - (24+25)) | 30 |  | 44.920.430.951 | 75.663.805.450 |
| 11. Other incomes | 31 |  | 298.056.330 | 444.228 .583 |
| 12. Other expenses | 32 |  | 9.303 .123 | 502.903 .386 |
| 13. Other profit (40 $=31-32$ ) | 40 |  | 288.753 .207 | (58.674.803) |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 45.209.184.158 | 75.605.130.647 |
| 15. Current corporate income tax expenses | 51 |  | 11.733.500.852 | 13.104.660.480 |
| 16. Deferred corporate income tax expenses | 52 |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 33.475.683.306 | 62.500.470.167 |
| 18. EPS (*) | 70 |  | 1.454 | 2.714 |

## CASH FLOW STATEMENT

## Quarter 1/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 97.157.454.436 | 580.222.630.955 |
| 2. Cash paid for supplier | 2 |  | (43.794.480.072) | (178.096.810.478) |
| 3. Cash paid for employee | 3 |  | (16.800.294.244) | (64.461.246.807) |
| 4. Cash paid for interest | 4 |  | (21.694.579.775) | (85.482.561.059) |
| 5. Cash paid for corporate income tax | 5 |  | (4.816.793.402) | (25.901.786.386) |
| 6. Other receivables | 6 |  | 23.442.491.423 | 113.670.514.996 |
| 7. Other payables | 7 |  | (28.806.772.165) | (127.645.578.296) |
| Net cash provided by (used in) operating activities | 20 |  | 4.687.026.201 | 212.305.162.925 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (15.749.546) | (2.432.188.043) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 29.168 .753 | (64.912.819) |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (600.000.000) | (248.539.000.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 10.300.000.000 | 243.134.129.988 |
| 5. Cash paid for joining capital in other companies | 25 |  | (5.600.000.000) | (16.950.000.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 300.000.000 | 335.244 .000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 767.706 .953 | 17.485.855.813 |
| Net cash used in investing activities | 30 |  | 5.181.126.160 | (7.030.871.061) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 100.203.009.539 | 47.586.820.617 |
| 4. Cash paid to principal debt | 34 |  | (102.756.563.408) | (236.801.496.782) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  | (22.452.210.600) |
| Net cash (used in) provided by financing activities | 40 |  | (2.553.553.869) | (211.666.886.765) |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 7.314.598.492 | (6.392.594.901) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 23.194.072.723 | 29.581.312.265 |
| Influence of foreign exchange fluctuation | 61 |  |  | 5.355 .359 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 30.508.671.215 | 23.194.072.723 |

